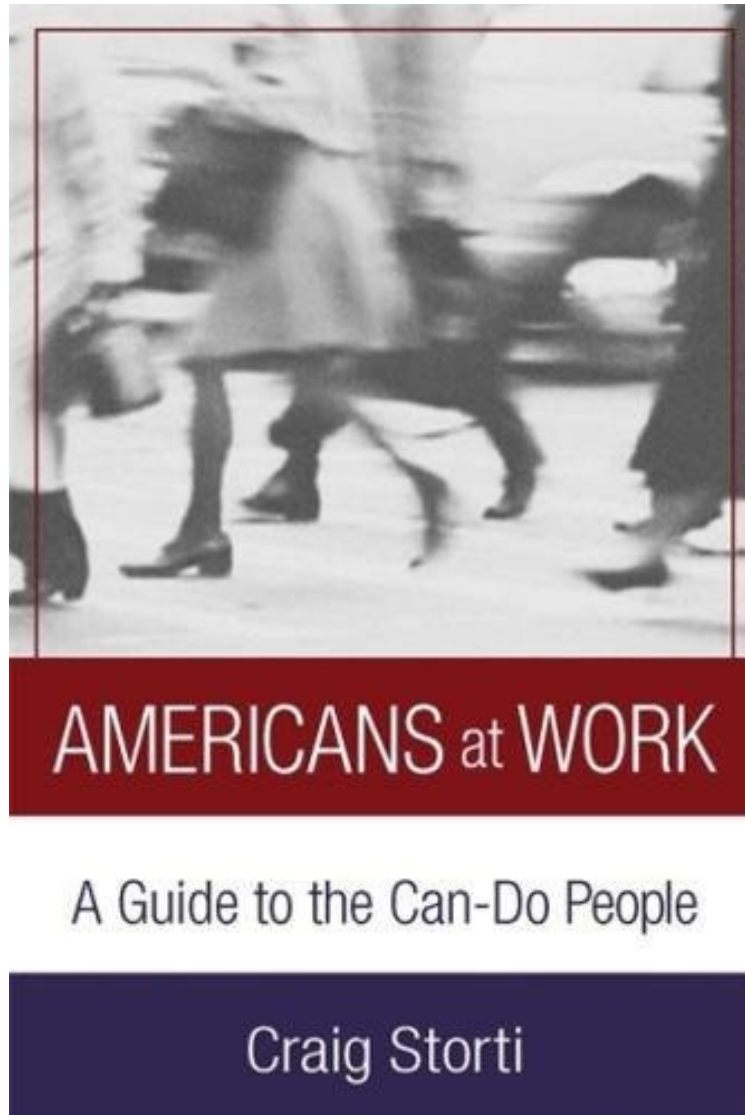


(Ebook free) Americans At Work: A Guide to the Can-Do People

Americans At Work: A Guide to the Can-Do People

Craig Storti

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Craig Storti : Americans At Work: A Guide to the Can-Do People before purchasing it in order to gauge whether or not it would be worth my time, and all praised Americans At Work: A Guide to the Can-Do People:

0 of 0 people found the following review helpful. InvaluableBy BenThis book is invaluable for anyone who works with Americans. Americans who work with non-Americans would also benefit greatly from learning about how Americans are perceived in the workplace. I am a Brit, married to an American, working with cross-cultural teams, and so I reading this book caused all sorts of lights to turn on for me: 'Ah! So that's why he said that!' etc...I've read other books in this vein, but they were mostly little more than collections of anecdotes. This book is based on, and

quotes from, an extensive knowledge of sociological, psychological and anthropological research. It is really very impressive in its scope. The author admits that any work such as this must be based on generalizations that are not always applicable, yet these generalizations contain a great deal of truth. The earlier chapters contain important elements of the American worldview such as beliefs about time, success and identity. The latter chapters give more practical pointers on working with Americans in areas such as meetings, communications and gift giving. I have already recommended this to all sorts of people, including baffled non-Americans trying to figure out Americans, and Americans frustrated by 'unfathomable' non-Americans. If you work with Americans, READ THIS BOOK!!! 0 of 0 people found the following review helpful. Generally right on target. By Meagan Cockram This book agrees that generalizations about culture are hard to make because the generalization depends on who you're talking to. Compared to Australians, we're more formal at work, but compared to the Japanese, we are very casual. However, the book does break things down into patterns of behavior at work and how those may be interpreted by most Americans. For example, other cultures using indirect communication, such as Latinos, can be misunderstood by Americans, who interpret literally what is said. Not complimenting something is not a way to indicate dislike, for example, saying you don't like it is. Saying something's "a little hard" doesn't mean you aren't planning to do it. There are a few things in the book that people new to working in the US might not know. For example, that conservative corporate environments still appreciate ties for men and hosey for women or that there is a system whereby women and/or higher-ranking workers enter and exit elevators first. There is an art to saying no and smiling and telling jokes with the boss is a subtle sign of respect. The biggest takeaway from this book that helps others understand the work environment is that we are an individualistic and at the same time very democratic society. This helps you understand every aspect of work life here because you must always market yourself, be direct, and at the same time respect the opinions or preferences of others as part of a democratic system. 0 of 0 people found the following review helpful. AMAZING READ! I stumbled upon this book for my ... By Cam Thai AMAZING READ! I stumbled upon this book for my Sophomore college seminar class thinking I'd be bored to death like most books required by my classes, but I was surprised. Storti really dissects Americans from every angle. I think to some it might seem a little offensive to an American, but Storti recognizes both sides. The success of Americans and the sacrifices we take. It really opened my eyes to the perspectives of non-Americans.

Whether you work with Americans face-to-face, communicate with them by telephone or e-mail or interact together in a virtual team, *Americans at Work* reveals the subtle and the not-so-subtle aspects of American culture in the workplace. Best-selling author Craig Storti provides historical perspectives and explanations of the six most important American cultural themes and their relevance to the workplace: "Land of Opportunity" (a driven people), "Go-for-It Mentality" (ready, fire, aim; new is better), "Equality for All" (but don't forget who's boss), "The Drive to Achieve" (nice guys finish last), "Live and Let Live" (do your own thing), "Time Matters" (obsession with efficiency). Learn about straight talk, American style, and how Americans aren't always as direct as they say they are. Find out why Americans are deeply conflicted about power: they crave it but are loath to be caught craving it. See how Americans view outsiders. Gain tips for succeeding in the American work environment. Finally, get the basics of work-related etiquette: conducting meetings, giving feedback, nonverbal communication, e-mail rules, gifts, taboo topics and so on. Knowing how Americans work with each other will help you predict their reactions and, more important, their expectations of you. And if you are American, you will be better understand your own behavior and be able to work more effectively with colleagues from other cultures.

Americans at Work certainly raised my level of consciousness about how I may be perceived by the non-Americans with whom I work. Storti hit the mark with practical advice supported by a clear framework. David Styles, former Peace Corps Country Director, Eastern Caribbean Invaluable for those working virtually from abroad. Thorough and well organized; a pleasant read. Dr. George F. Simons Entertaining, informative and insightful, this is a valuable work that will help you succeed in your dealings with [Americans]. Reading Journal *Americans at Work* is a superb resource and a must-read for readers from another country striving to adapt? Library Bookwatch About the Author Craig Storti is founder and co-director of Communicating Across Cultures, a Washington, D.C.-based intercultural communication training and consulting firm. With work appearing in the Washington Post, Los Angeles Times, and Chicago Tribune, he is the author of six books. Having lived nearly a quarter of his life abroad, he lives now in Maryland. www.craigstorti.com